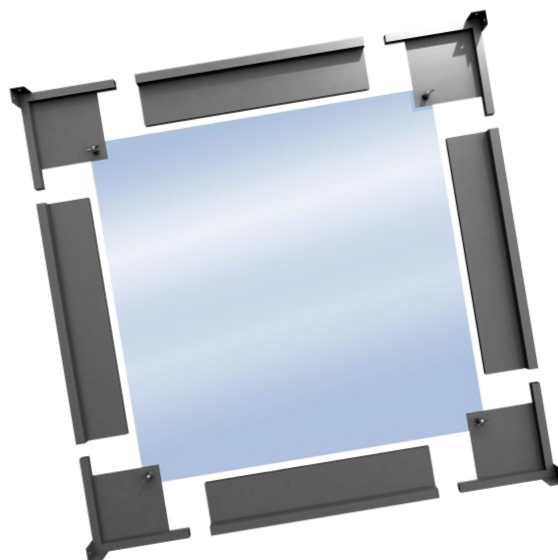




# Altiflex<sup>®</sup>



## Flexible and reusable interim closures

Sustainable Construction for SMEs

Malmö November 24, 2010

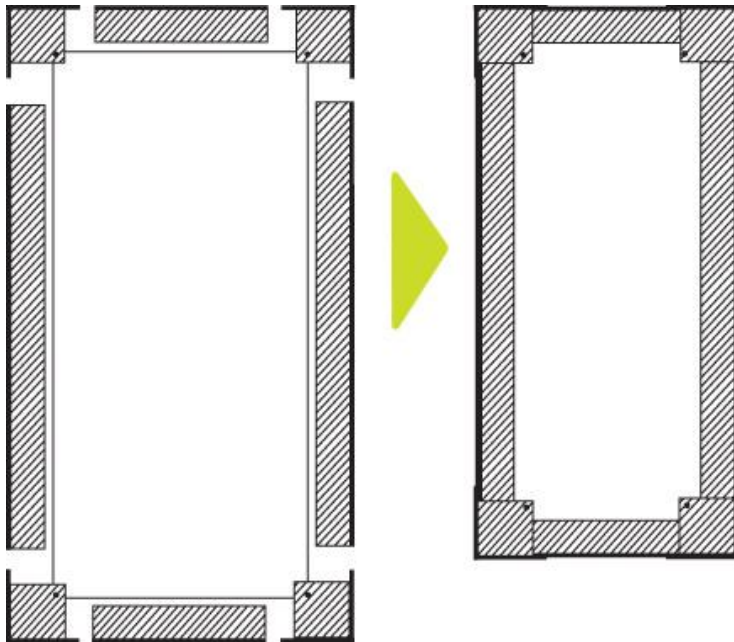
BEFORE: TRADITIONAL INTERIM CLOSURE



AFTER: ALTIFLEX INTERIM CLOSURE



# THE PRINCIPLE



- Modules are available in sizes from 50 x 50 cm to 300 x 200 cm.
- All modules can expand up to 25 cm in each direction.
- Aluminum frame with four layer translucent polycarbonate pane.

# ADVANTAGES

- Flexible modules that fit everywhere
- Reusable - no maintenance
- Protects against wind, moisture and dry rot
  - *Used @ 80 m altitude (Bella Sky Hotel)*
- Saves on electricity and heating
  - *Lower CO<sub>2</sub> emissions*
- Improves working conditions during construction
  - *Shortens the construction period*
- Tamper-proof
  - *Protects against theft*
- Makes security railings superfluous
- Competitive rental prices



- In Denmark from 2004, e.g.

### Havneholmen



### Bella Sky Hotel



# CUSTOMER REFERENCES



MTHøjgaard  
Vi ved hvordan



pihl  
GLÆDEN VED AT SKABE



ek  
KORNERUP

EINAR KORNERUP A/S



TEKNOLOGISK  
INSTITUT



# BACK-UP

# BACKGROUND

- Altiflex was founded in 2004
- Product line comprises flexible door and window modules scaffold covers and safety railings
- Patented in 30 countries, eg. EU, China, Australia, Japan and USA
- Now also in the Baltic region





# BUSINESS MODEL

- Rental - including mounting and demounting
- Altiflex conducts own rental business in Copenhagen
  - Franchise business model for partners in Denmark
- Altiflex sells modules to partners abroad wishing to establish own rental business
  - Ability to invest min. 1M EUR required
- Seeking partners, agents and distributors in the Baltic region